



Republic of Malawi

INVITATION FOR BIDS (IFB)

THE SUPPLY OF REFINED PETROLEUM PRODUCTS ON FCA EX-TANK BASIS AT THE PORTS OF BEIRA, NACALA AND DAR ES SALAAM

Reference No. IFB/2018/01

Petroleum Importers Limited (PIL), one of the major procurement agent of petroleum products in Malawi, invites sealed bids from eligible bidders for the supply of approximately **180 million litres or 145,000 Metric Tonnes** of the following refined petroleum products through the Ports of Beira and Nacala in Mozambique and Dar es Salaam in Tanzania.

Product	Quantity (MT)
Gasoil	79,530
Motor Gasoline	65,070
Kerosene	400
Total	145,000

shall be rejected. Bids will be opened at **14:45 hours on TUESDAY 27th February 2018**, at the Buyer's address, in the presence of bidders' representatives who choose to attend. PIL's auditors and representatives of the Malawi Energy Regulatory Authority (MERA).

Bidders are at liberty to bid for any combination of Ports or Products.

The buyer reserves the right to accept or reject any bid and may annul the tender process or reject all bids altogether without giving reasons, and without thereby incurring any liability to any Bidder or Bidders, and PIL shall not be under any obligation to subsequently inform any Bidder or Bidders of the grounds for PIL's action. PIL is under no obligation to accept the lowest bid and will not be required to give reasons for rejection of the lowest bid.

PIL shall lift the volumes over a period of **Twelve Months (April 2018 to March 2019)**. PIL expects to take delivery of the above products in the following manner during the period of delivery:

PRODUCTS BY PORT OF SUPPLY						
(Metric Tons)						
BEIRA		NACALA		DAR ES SALAAM		TOTAL
Gasoil	42,715	Gasoil	10,000	Gasoil	26,815	79,530
Mogas	39,042	Mogas	-	Mogas	26,028	65,070
Kerosene	400	Paraffin	-	Paraffin	-	400
	82,157		10,000		52,843	145,000

Interested eligible bidders may obtain further information from **Petroleum Importers Limited**, on the Sixth Floor, West Wing, Unit House, 12 Victoria Avenue, Private Bag 200, Blantyre, Malawi; Email: ekadango@pilmalawi.mw and/or epingani@pilmalawi.mw Phone No. +265 1 822 886 (Extension 102 or 105), Fax No. +265 1 821 876.

A complete set of bidding documents may be purchased as from Friday, **2 February 2018** by interested bidders on submission of a written application to the address above and upon payment of a non-refundable fee of United States dollars three thousand only (US\$3,000.00) or Malawi Kwacha equivalent converted at the day's ruling bank exchange rate. Bid documents to bidders having no representatives in Malawi will be sent by courier in which case they are required to add United States dollars fifty (US\$50.00) to cover the cost of the courier. In the case of dispatching by mail or any other mode, PIL cannot be held responsible for non-receipt of the documents by the bidder. Upon request by the bidder, PIL may send a copy by electronic mail system.

Bids must be delivered to the address above **at or before 14:30 hours on TUESDAY 27th February 2018**. All bids must be accompanied by a bid bond of US\$500,000.00 (Five hundred thousand United States Dollars). The bid bond can be pro-rated according to the volume that the bidder bids for. Late bids and bids submitted without bid bonds

Nota Bene

- Diesel Specification:** This tender is for 50ppm sulphur content diesel specification through Mozambican and Tanzanian ports. The diesel in Tanzania must meet the specification of Tanzania and that from Mozambique must meet the current Mozambican specification.
- Mogas Specification:** This tender is for Mogas RON 93 through Tanzanian port of Dar es Salaam and through the Mozambican ports of Nacala and Beira. Suppliers for the Mozambican ports of Beira and Nacala must also include a bid for RON 95 mogas
- Payment Terms:** This tender is for 90-days credit period secured by bank guarantees or letters of credit, irrespective of fluctuations in the global fuel price during the period of the supply contract.
- Supplies through Dar es Salaam:** Bidders for Dar es Salaam port should include a quote for supplying ex-tank through Malawi Cargo Centres Limited (MCCL) fuel facilities in Dar es Salaam, which will be used when it becomes operational.

Send your Bid documents to:

Petroleum Importers Limited
Unit House, Floor No 6, West Wing
12 Victoria Avenue
Private Bag 200
Blantyre
MALAWI

Banking Details:

Account name	Petroleum Importers Ltd
Bank	National Bank of Malawi
Branch	Victoria Avenue Service Centre
Account number	2279525
Swift code	NBMAMWMM

